

# **Service Descriptions**

**NUTANIX SERVICES** 



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## FastTrack for Files

Product Code: CNS-INF-FST-FILES

#### At-a-Glance

FastTrack for Files focuses on collaborating with customers to enable Nutanix Files as an SMB or NFS files storage solution in a basic configuration to accelerate solution deployment and customer adoption.

## **Service Scope**

A certified Nutanix consultant configures Nutanix Files and one of the included scenarios listed below, minimizing the time to bring the solution online.

For customers who want a rapidly deployed Files solution for a prescribed use case. This service includes:

- Provide product overview and architectural enablement
  - o Review integration among AOS, disaster recovery (DR) and Files
  - o Integrate Files into existing antivirus solution using ICAP protocol (optional)
  - o Discuss Files feature set and enable samples
- Configure and customize one of the following supported scenarios:
  - Deploy Files and copy up to 2 non-nested SMB or NFS (system or no authentication) shares and a small dataset of up to 25 Gb
  - Deploy Files and configure and demonstrate the protection domain or Smart DR process using a non-production configuration

NOTE: Reconfiguring clients is not included in this service.

• Conduct knowledge transfer session on as-built system

## **Prerequisites**

- Existing Nutanix cluster on current supported AOS code
- Validated backup system or pre-production cluster already in place
- Valid Files licenses available
- Active Directory service accounts available for use by Files
- Access to configure DNS, if not managed by Active Directory
- A second existing Nutanix cluster on current supported AOS code for use in DR, if needed
- Both Files clusters managed under a single Prism Central if using Smart DR

#### **Required Product Licenses**

??None??

## **Deliverables**

- Project kickoff
- Project status reports

- As-built
- Knowledge transfer

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• Project Closeout

## **Duration**

Typically 2 days

## **Related Products**

- WHICH ONES??
- Nutanix Cloud Infrastructure (NCI)

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# FastTrack for NCI Flow Network Security Microsegmentation

Product Code: CNS-INF-FST-FLOW

#### At-a-Glance

FastTrack for NCI Flow Network Security Microsegmentation focuses on collaborating with customers to enable microsegmentation using Nutanix Flow Network Security in a basic configuration to accelerate solution deployment and customer adoption.

## **Service Scope**

A certified Nutanix consultant configures Nutanix Flow Network Security and one of the included scenarios listed below, minimizing the time to bring the solution online.

For customers who want a rapidly deployed Flow Network Security solution for a prescribed use case. This service includes:

- Provide Flow Network Security product overview
  - Review AHV networking terminology
  - Discuss Flow Network Security policies
  - o Explain Flow Network Security policy evaluation order
  - o Explain categories usage in Flow Network Security policies
- Configure and customize one of the following supports scenarios
  - o Explain categories usage in Flow Network Security policies
  - o Configure a single application policy (2- or 3-tier) with support for up to 5 total VMs in all tiers
  - o Configure a single Isolation policy with support for up to 5 VMs within a category
  - Configure a single quarantine policy with support for applying the quarantine policy for up to 5
     VMs
  - o Configure a single VDI policy with support for up to 3 AD groups, 3 users per group
  - o Conduct knowledge transfer session on as-built policies

## **Prerequisites**

- Supported version of Nutanix AHV, AOS and Prism Central installed on Nutanix Clusters
- Prism Central deployed and configure Prism Central and Prism Element time should be in sync
- AD domain requirements and user groups requirements must be met for VDI policy
- Network, Application and Virtualization specialists and stakeholders are present during requirements collecting process

#### **Required Product Licenses**

• Valid Flow Network Security licenses or trial period are available





## **Deliverables**

- Project kickoff
- Project status reports
- Project Closeout

- As-built
- Knowledge transfer

## **Duration**

Typically 2 days

## **Related Products**

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# FastTrack for NCI Flow Virtual Networking VPC

Product Code: CNS-INF-FST-MOVE

#### At-a-Glance

The FastTrack for Nutanix Cloud Infrastructure (NCI) Flow Virtual Networking VPC focuses on collaborating with customers to enable VPC networking using Flow Virtual Networking in a basic configuration to accelerate deployment and customer adoption. Designed for customers new to NCI Flow Virtual Networking, the offering is available to assist you in a successful enablement and implementation, minimizing the time to bring the solution online.

## **Service Scope**

The FastTrack for NCI Flow Virtual Networking VPC is designed to share knowledge and provide recommendations for deploying Nutanix Flow Virtual Networking on an existing Nutanix deployment. Two configuration tiers are available: **Starter** for single-site solutions and **Pro** for dual-site solutions with VPN connectivity.

#### Starter service

- Run an enablement workshop discussing overall Nutanix Flow Virtual Networking architecture including
  - o Analyze and determine physical network readiness
  - o Describe private cloud (VPC) implementation
  - o Plan VPC subnets
  - Plan connectivity to external subnets
  - o Gather and document NAT gateway implementation requirements
  - Identify static route requirements
  - o Discover management plane and operational dependencies
- Enable Flow Virtual Networking on a single Prism Central for a single site
  - o Integrate Flow Virtual Networking into an existing DNS service
  - Create a single external network (NAT)
  - o Create up to 5 VPCs
  - o Create up to 10 subnets per VPC
  - Configure and assign floating IPs (up to 5 per VPC)
  - o Assign floating IPs on up to 10 VMs
- Create up to 5 policy-based routing policies for the following use cases
  - o Traffic flow between subnets
  - Traffic flow in/out of a VPC
- Create and execute a Flow Virtual Networking Test Plan to validate the solution
- Create and deliver as-built documentation

#### Pro service

- Starter service
- Enable Flow Virtual Networking on up to 2 Prism Centrals for 2 sites
- Configure a VPN endpoint between 2 Prism Centrals

**Note**: VPN endpoint configuration is limited to the on-premises Nutanix VPN gateway.





#### **Advanced Integration & Custom Services**

Custom engagements, including detailed design and automation services, are available upon request.

## **Prerequisites**

- Deployed Nutanix Clusters running minimum AOS version 6.0.1
- Deployed Prism Central running minimum version pc.2021.9.0.4
- At least one external VLAN accessible from Prism Central
- Access to Customer networking team to implement static routes
- Functional backup solution deployed

#### **Required Product Licenses**

• Valid Flow Virtual Networking licenses

## **Deliverables**

- Project kickoff
- Project status reports
- Project Closeout
- Workshop

- Deployment
- Test plan
- As-built

#### **Duration**

Starter: typically 3-4 days Pro: typically 4-5 days

## **Related Products**

WHICH ONES??

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# FastTrack for Intelligent Operations

Product Code: CNS-INF-FST-PC

#### At-a-Glance

The FastTrack for Intelligent Operations, formerly Prism, focuses on collaborating with customers to provide advanced analytics and intelligent insights into managing a Nutanix environment. This FastTrack Service accelerates solution deployment and customer adoption.

## **Service Scope**

A certified Nutanix consultant configures Nutanix Intelligent Operations as well as the components as listed below as part of a fixed-outcome service, minimizing the time to bring the solution online.

For customers who want a guided walk-through of Intelligent Operations functionality. This service includes:

- Demonstration of utilization forecasting and what-if analysis
- Demonstration of VM right-sizing using X-Play
- Creation of up to 3 custom reports
- Creation of up to 3 custom dashboards
- One of the following supported scenarios:
  - o Up to 4 hours towards integration with a custom remote API
  - o Demonstration of SQL monitoring
  - Demonstration of external vCenter monitoring

## **Prerequisites**

- Existing functional cluster on current supported AOS code
- Existing Prism Central deployed and functional, running PC 2020.08 or later
- Validated backup system or pre-production cluster already in place
- Ability to resize Prism Central VM, if needed, to support chosen scenario
- Ability to download and import Nutanix-provided VMs for demonstration purposes

#### **Required Product Licenses**

• Valid Intelligent Operations licenses or trial period licenses available

## **Deliverables**

- Project kickoff
- Project Closeout

- As-built
- Knowledge transfer

## **Duration**

Typically 1-2 days



## **Related Products**

WHICH ONES??

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# FastTrack for Nutanix Move Application Migration

Product Code: CNS-INF-FST-MOVE

#### At-a-Glance

The FastTrack for Nutanix Move Application Migration service focuses on collaborating with customers to enable Nutanix Move as a virtual machine (VM) migration solution in a basic configuration to accelerate hyper-converged infrastructure (HCI) deployment and customer adoption. Nutanix Move Application Migration is a component of the Nutanix Cloud Platform.

## **Service Scope**

A certified Nutanix consultant deploys and configures Nutanix Move and a single VM source and destination, minimizing the time to begin migrating VMs.

For customers who want a rapidly deployed migration solution for an existing VM source. This service includes:

- Provide product overview and architectural enablement
  - o Review integration among AOS and hypervisors
  - o Discuss Nutanix Move feature set and capabilities
  - Deploy a single Nutanix Move appliance
  - Configure Nutanix Move to connect to a single existing supported destination cluster (AHV or FSXi)
  - Configure Nutanix Move to connect to a single existing supported VM source environment (ESXi, Hyper-V, public cloud)
  - Demonstrate migration of up to 5 non-production VMs

Note: In-guest VM reconfiguration is not included in this service.

• Conduct knowledge transfer session on as-built system

## **Prerequisites**

- Existing Nutanix destination cluster on current supported AOS code
- Validated backup system already in place
- Existing supported VM source environment (ESXi, Hyper-V, or public cloud)

#### **Required Product Licenses**

•

## **Deliverables**

- Project kickoff
- Project schedule

- Project status reports
- Project Closeout



## **Duration**

Typically 1-2 days

## **Related Products**

WHICH ONES??

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# **HCI Backup Architecture Deployment**

Product Code: CNS-INF-SRV-DPD-MIN

#### At-a-Glance

The HCI Backup Architecture Deployment focuses on collaborating with you to deploy Nutanix Mine Integrated Backup with your choice of a Nutanix-supported backup tool: Veeam, HYCU or Commvault.

A certified Nutanix consultant helps you deploy and configure Nutanix Mine according to Nutanix recommended practices and your existing design documentation.

After the deployment, the Nutanix consultant develops a customized Nutanix as-built document and creates an updated configuration workbook documenting the final configuration of the backup architecture solution.

The HCI Backup Architecture Deployment service is sold per physical site in packs of 5 policies.

**Note:** If you plan to deploy more than 5 backup policies, you'll need to purchase multiple packs to cover the inventory.

## **Service Scope**

The HCI Backup Architecture Deployment service is designed to assist your team with deploying and integrating Nutanix Mine Integrated Backup with your existing Nutanix environment and chosen backup tool according to the design and configuration document provided by you. This service includes:

- Deploy dedicated Nutanix Mine cluster of up to 8 nodes
  - o Review Layer 2 networking requirements
  - o Deploy one cluster at a single site
  - Configure Nutanix AHV and AOS to support Mine
  - o Integrate Mine cluster into Prism Central (optional)
  - Test and validate the deployed cluster
- Deploy Nutanix Mine
  - Deploy foundation for Mine VM
  - Deploy Veeam/HYCU/Commvault backup engine
  - o Configure integration between Veeam and Prism
- Configure Veeam/HYCU/Commvault Backup Engine (per policy pack)
  - o Configure up to 5 of the following sources:
    - AHV cluster source
    - vCenter server source
    - Hyper-v cluster source
    - Physical Linux sources
    - Physical Windows sources
  - Configure up to 5 backup policies and assign the configured sources based upon the existing design
- Perform test backup and restoration of a non-production item
  - o One virtual machine restore
  - o One file-level restore



## **Prerequisites**

- Dedicated Cluster hardware for Nutanix Mine deployment (up to 8 nodes)
- · Power and cooling requirements according to underlying hardware specifications
- 10 Gb ethernet top-of-rack switches (2 ports per node)
- 100 Mb/1 Gb ethernet management switch (one port per node)
- Nutanix Services Pre-install Questionnaire completed with prerequisite data

#### **Required Product Licenses**

• Nutanix licensing required for the deployment

#### **Deliverables**

- Project kickoff
- Project schedule
- Project status reports
- Project Closeout
- Knowledge Transfer

- Deployment
- As-built
- Test Plan
- Test Results

#### **Duration**

Typically 2-4 days

Note: Duration varies based on backup tool and number of backup policies created

#### **Related Products**

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# **HCI Cluster Deployment**

Product Code: CNS-INF-A-SVC-DEP-STR | CNS-INF-A-SVC-DEP-PRO | CNS-INF-A-SVC-DEP-ULT

#### At-a-Glance

The HCI Cluster Deployment focuses on collaborating with you to deploy the Nutanix Enterprise Cloud platform, with a choice of Nutanix-supported hypervisors: AHV, vSphere or Hyper-V. The clusters can be deployed to a range of supported hardware platform, regardless of whether it's Nutanix, our OEM partners or other platform providers.

## **Service Scope**

A certified Nutanix consultant assists you in deploying your Nutanix Cluster according to Nutanix recommended practices and the design documentation you provide. After the deployment, our experienced consultant creates a customized Nutanix as-built document and updated configuration workbook to document the final configuration of the Cluster.

This fixed-outcome service has 3 different sized scopes based on the total number of nodes to be deployed at a single physical customer site, up to a maximum of 64 nodes. Should you need to deploy more than 64 nodes, you'll need to purchase multiple install services to cover the inventory.

#### **Starter Service**

For customers who want a basic Infrastructure to accelerate time to value when adopting Nutanix HCI as your virtualization platform. Deployment includes:

- Configure Layer 2 virtual networking on hypervisor hosts
  - o Configure Hypervisor vSwitch for up to 2 vSwitches and 5 port groups
- Deploy and configure Nutanix Cluster, including recommended firmware and AOS at a single physical site
- Deploy and configure Hypervisor Cluster on the deployed Nutanix Clusters
- Integrate vSphere Cluster into an existing vCenter or deploy a single standalone VCSA appliance (vSphere only)
- Integrate Hyper-V cluster into an existing System Center Virtual Machine Manager (Hyper-V only)
- Configure LCM for automatic updates (online or integrated into an existing dark site webserver)
- Deploy and integrate Prism Central (optional)
- Enable local key management service for encryption (optional)
- Test and validate the deployed Clusters
- · Generate as-built documentation, to include architectural diagrams and test results
- Conduct knowledge transfer session (up to 2 hours) about the deployed clusters

#### **Pro Services**

For customers looking for a more comprehensive infrastructure supporting Virtual Machine and/or Files, Blocks or Objects storage to drive adoption and increase the value of the Nutanix HCI platform. This option is appropriate for deploying dedicated Files or Objects Clusters. Pro deployment also includes the selection of one optional service. Deployment includes:

Starter Service

- Deployment of Nutanix Files, Volumes or Objects on a single cluster at a single physical site
  according to an existing design (customer choice of one)
  - o For Nutanix Files:
    - Deploy Nutanix Files
    - Configure file server and shares
    - Test and validate the Files deployment
  - o For Nutanix Objects:
    - Enable Nutanix Objects
    - Deploy object store
    - Generate API keys
    - Configure bucket(s)
    - Test and validate the Nutanix Objects deployment
  - o For Nutanix Volumes:
    - Configure the iSCSI target address
    - Configure volume groups
    - Test and validate the Volumes deployment
- Optional services (choose one):
  - Deploy and configure dark site LCM webserver running either IIS (Windows) or Apache (supported Linux OS) on customer-provided VM image
  - Harden Nutanix CVM and AHV according to the Nutanix Security Guide

Note: Hardening of 3rd-party components and ESXi / Hyper-V is not included

- o Install and configure hardware and drivers for GPU
  - Install host drivers
  - Deploy GPU license server
- Configure a single test VM for vGPU
  - Install and configure hardware and drivers for GPU
    - Install host drivers
    - Deploy GPU license server
    - Configure a single test VM for vGPU

#### **Ultimate Services**

For customers consolidating VM, Files, Blocks and Objects storage onto your Nutanix Clusters to maximize the density, functionality and value of the Nutanix Enterprise Cloud platform. Deployment includes:

- Starter Service
- Deployment of any combination of Nutanix Files, Volumes and Objects on a single or multiple Clusters at a single physical site according to existing designs
- Deployment of any combination of optional services
  - o For Nutanix Files:
    - Deploy Nutanix Files
    - Configure file server and shares
    - Test and validate the Files deployment
  - o For Nutanix Objects:
    - Enable Nutanix Objects
    - Deploy object store





- Generate API keys
- Configure bucket(s)
- Test and validate the Nutanix Objects deployment
- o For Nutanix Volumes:
  - Configure the iSCSI target address
  - Configure volume groups
  - Test and validate the Volumes deployment
- Optional services (choose one):
  - Deploy and configure dark site LCM webserver running either IIS (Windows) or Apache (supported Linux OS) on customer-provided VM image
  - o Integrate clusters into an external Nutanix-supported key management system
  - Harden Nutanix CVM and AHV according to the Nutanix Security Guide

Note: Hardening of 3rd-party components and ESXi / Hyper-V is not included

- o Install and configure hardware and drivers for GPU
  - Install host drivers
  - Deploy GPU license server
  - Configure a single test VM for vGPU

## **Prerequisites**

- Power and cooling requirements according to underlying hardware specifications
- 10 Gb ethernet top-of-rack switches (2 ports per node)
- 100 Mb/1 Gb ethernet management switch (one port per node)
- All prerequisite information specified in the Nutanix Services Pre-install Questionnaire completed
- Maximum of 64 nodes per installation service

#### **Required Product Licenses**

• VMware/Microsoft/Nutanix licensing as required for the deployment

### **Deliverables**

- Project kickoff
- Project schedule
- Project status reports
- Project Closeout
- Deployment

- As-built
- Test Plan
- Test Results
- Knowledge Transfer

Note: Updates to existing design documentation are not in scope

## **Duration**

Starter: typically 2-3 days Pro: typically 3-4 days Ultimate: typically 4-5 days

Note: Duration varies based on node, Cluster count and hypervisor selection.





## **Related Products**

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# **HCI Design Workshop**

Product Code: CNS-INF-A-WRK-DES

#### At-a-Glance

The Hyper-converged Infrastructure (HCI) Design Workshop focuses on collaborating with you to assess and design virtualization infrastructure. The service streamlines and accelerates deployment and adoption while enabling business outcomes.

A certified Nutanix consultant delivers a series of design workshops to ensure that solution requirements are identified and met the first time. Our experienced consultant adheres to Nutanix- and industry-recommended practices while minimizing cost and complexity.

After the design workshop, the consultant develops a Nutanix Design document and configuration workbook that addresses conceptual, logical and physical HCI design elements. It also includes requirements, constraints, assumptions, design decisions, identified risks and mitigations.

## **Service Scope**

Develop the requirements and design to deliver a Nutanix HCI solution. This fixed-outcome service has 3 different sized scopes depending on your needs.

**Note:** Design workshops require key stakeholders from architecture, virtualization and networking teams to define requirements and collaborate in the design

#### **Starter Service**

For customers who want a basic Infrastructure to accelerate time-to-value when adopting Nutanix HCI as your virtualization platform.

The Service includes the following activities:

- Gather and document solution requirements, constraints, assumptions, dependencies and decisions in a series of workshops
- Develop Nutanix infrastructure architecture for one production environment at one physical location, on a single hypervisor
  - Limited to general virtualization workloads; business critical and end user computing (EUC)
     workload design are available via workload-specific offerings
- Define integration with AD/LDAP and IPAM/DNS environments
- Develop Nutanix and virtualization cluster design
- Design virtual networking, including integration with physical network
- Design virtual storage
- Validate virtual infrastructure sizing and platform selection based on workload details provided by customer
- Develop plan for system functional validation testing
- Design security for Nutanix platform (data-at-rest encryption, SSL certificate, password complexity and syslog)



#### **Pro Service**

For customers looking for a more comprehensive design that focuses on the migration of existing workloads and storage, drives adoption and maximizes the value of the Nutanix HCI platform, including multisite architectures and disaster recovery (DR) capabilities. The service includes the following activities:

- Starter service
- Design to support the migration of existing workloads and storage into the new environment
  - o Review existing environment at a high level to support sizing
  - Develop migration methodology

**Note:** Detailed migration planning isn't included in Pro service but is available as part of the Migration Workshop

- Design for one of the following: Nutanix Files, Volumes or Objects
- Plan for VM and data protection
- Develop and plan a multisite design on-prem or with Nutanix Cloud Clusters (NC2) for AWS or Azure
- Plan security hardening and compliance as per the Nutanix Security Operations Guide
- Assess datacenter infrastructure and rack design
- Gather RPO and RTO requirements for workloads, including DR and replication considerations

#### **Ultimate Service**

For customers looking to fully transform and secure your infrastructure with advanced RBAC, Flow Virtual Networking and Flow Network Security. The service includes the following activities:

- Starter and Pro services
- Assess current state of elements included in the design
- Support multiple hypervisors
- Design RBAC and Nutanix categories/tagging
- Design for Nutanix Files, Volumes and Objects
- Design Nutanix Flow Networking and/or microsegmentation usage

## **Prerequisites**

??none??

#### **Required Product Licenses**

• ??None??

## **Deliverables**

- Project kickoff
- Project schedule
- Project status reports

- Project Closeout
- Workshop

**Note:** This offer is available with several documentation options, defined here <a href="https://www.nutanix.com/support-services/consulting-services/documentation-tiers">https://www.nutanix.com/support-services/consulting-services/documentation-tiers</a>

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## **Duration**

Starter: typically 5 days Pro: typically 10 days Ultimate: typically 15 days

## **Related Products**

#### WHICH ONES??

- Nutanix Cloud Infrastructure (NCI)
- Nutanix Cloud Manager (NCM)
- Nutanix Database Services (NDB)
- End User Computing (EUC)

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# **HCI Disaster Recovery Deployment**

Product Code: CNS-INF-SVC-DRD-<SPECIFY ALL OPTIONS>

#### At-a-Glance

Hyper-converged Infrastructure (HCI) Disaster Recovery (DR) Deployment focuses on collaborating with customers to deploy Nutanix DR technology with a choice of Nutanix-supported Hypervisors: AHV, vSphere or Hyper-V. The clusters can be deployed on a range of supported hardware platforms from Nutanix, our OEM partners or other platform providers, including Nutanix Cloud Clusters (NC2) on AWS. This service supports Nutanix Disaster Recovery, Nutanix Metro Availability, Protection Domain technologies.

A certified Nutanix consultant helps you configure your Nutanix clusters and DR technology according to the design documentation provided while following Nutanix- and industry-recommended practices.

After the deployment, you'll receive a customized Nutanix as-built document and updated configuration workbook that documents the final configuration of the clusters.

## **Service Scope**

Configure Nutanix clusters by following your DR design and configuration documentation. This fixed-outcome service is offered with 3 possible configurations, depending on the customer's needs and choice of DR technology. The service is sold in 'packs' of polices, protection domains or cluster-pairs as appropriate for the technology selected. Customers deploying more policies, domains or cluster-pairs may purchase multiple packs or deployment services to cover the inventory.

**Note:** Nutanix DR as a service (DRaaS) is not included in this service but is available through our service offerings.

#### **Nutanix Disaster Recovery**

For customers deploying Nutanix DR between 2 customer-owned clusters, leveraging runbooks and policy-based recovery. This service is sold in packs of five 5 protection policies. For customers needing to deploy more policies, additional packs should be purchased. Deployment Includes:

- Review existing design documentation, RPO and RTO requirements
- Review sizing for Nutanix snapshots
- Review requirements for Nutanix Guest Tools (NGT)
- Based upon an existing Nutanix DR design:
  - o Configure availability zones (up to 2 per pack)
  - Configure protection policies (up to 5 per pack)
  - o Configure recovery plans (up to 5 per pack)
  - o Configure custom IP mappings (up to 20 per pack)
- Deploy and integrate Prism Central, as required
- Install NGT on up to 5 virtual machines (VMs) (optional, requires supported guest operating systems)
- Test and validate recovery of up to 5 non-production protected VMs
- Generate as-built documentation with test results
- Conduct knowledge transfer (up to 2 hours) on the deployed configuration





#### **Nutanix Metro Availability**

For customers deploying Nutanix synchronous replication to ensure a zero-data loss configuration. This service is sold in packs of one cluster-pair; that is, 2 Nutanix clusters configured for synchronous replication. For customers needing to deploy more cluster-pairs, additional packs should be purchased. Deployment Includes:

- Review existing design documentation, RPO and RTO requirements
- Review sizing for Nutanix snapshots
- Review network bandwidth and latency to support synchronous replication
- Review Metro Availability operational modes (manual, automatic resume, witness)
- Based upon an existing Metro Availability-based DR design:
  - o Configure remote sites on each Nutanix cluster
  - o Deploy Metro Witness VM at 3rd site (optional)
  - o Configure source and destination containers
  - o Configure protection domain(s) between containers
  - o Configure ESXi cluster, DRS affinity rules, HA settings
- Migrate test VMs onto Metro Availability containers (up to 5)
- Test and validate migration of test VMs between sites
- Test and validate DR process for failed site
- Test and validate clean-up process and migration back to primary site
- Generate as-built documentation and test results
- Conduct knowledge transfer (up to 2 hours) on the deployed configuration

#### **Nutanix Async and NearSync with Protection Domains**

For customers leveraging Nutanix Async DR and NearSync DR technologies. This service is sold in packs of 10 protection domains. For customers needing to deploy more protection domains, additional packs should be purchased. Deployment includes:

- Review existing design documentation, RPO and RTO requirements
- Review sizing for Nutanix snapshots
- Review requirements for Nutanix Guest Tools (NGT)
- Based upon an existing Async- or NearSync-based DR design:
  - o Configure remote sites
  - o Configure protection domains (up to 10 per pack)
  - Assign VMs to the protection domains
- Install NGT on up to 5 VMs (optional)

#### Note: NGT is required for cross-hypervisor DR

- Test and validate recovery of up to 5 non-production protected VMs
  - o Validate recovery from primary site protection domain
  - o Validate recovery from remote site protection domain
  - Validate protection domain migration (planned event)
  - Validate protection domain activation (unplanned event)
  - Validate post-DR cleanup procedures
- Generate as-built documentation with test results
- Conduct knowledge transfer (up to 2 hours) on the deployed configuration



## **Prerequisites**

- Existing Nutanix clusters at each physical site
- Existing DR plan and design to be implemented
- Adequate network bandwidth to support data replication
- Less than 5 ms latency between data centers for Metro Availability configurations
- NGT must be installed in guest VMs for cross-hypervisor DR capabilities

#### **Required Product Licenses**

Nutanix licensing as required by the design

### **Deliverables**

- Project kickoff
- Project schedule
- Project status reports

- Project Closeout
- Knowledge transfer

**Note:** This offer is available with several documentation options, defined here <a href="https://www.nutanix.com/support-services/consulting-services/documentation-tiers">https://www.nutanix.com/support-services/consulting-services/documentation-tiers</a>

#### **Duration**

Nutanix DR: typically 3 days Metro: typically 3 days Protection Domains: typically 2 days

#### **Related Products**

WHICH ONES??

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# **HCI Disaster Recovery Design Workshop**

Product Code: CNS-INF-A-WRK-DRD-STD

#### At-a-Glance

Hyper-converged Infrastructure (HCI) Disaster Recovery (DR) Design Workshop focuses on collaborating with customers to design a DR solution based on Nutanix technology with a choice of Nutanix-supported hypervisors. The clusters can be deployed on a range of supported hardware platforms from Nutanix, our OEM partners or other platform providers. This service supports Nutanix Disaster Recovery, Nutanix Metro Availability, Nutanix Async DR and Nutanix NearSync technologies.

A certified Nutanix consultant delivers a workshop to ensure that solution requirements are identified and met. Our experienced consultant adheres to Nutanix- and industry-recommended practices while minimizing cost and complexity.

After the design workshop, the consultant develops a Nutanix DR Design Guide and configuration workbook that addresses conceptual, logical and physical DR design elements.

## **Service Scope**

This fixed-outcome service provides a detailed design that ensures the custom DR solution fully meets business requirements. The service is sold in packs of one cluster-pair; that is, 2 Nutanix clusters configured for replication. For customers needing to deploy more cluster-pairs, additional packs should be purchased.

**Note:** The DR workshop requires key stakeholders from architecture, virtualization and networking teams to define requirements and provide input to the design.

#### This service includes:

- Gather and document solution requirements, constraints, assumptions, dependencies and decisions, including recovery point (RPO) and recovery time (RTO) requirements
- Nutanix DR architecture for a single multi-cluster environment
- Map RPO and RTO requirements into a DR solution
- Review Nutanix DR technologies and how each would fit into a solution
- Review virtual infrastructure components and integration with the DR solution
- Develop plan for system functional validation testing

**Note:** Limited to general virtualization workloads. Business critical end user computing (EUC) and database DR designs aren't included in this service but are available.

## For Sync / NearSync / Async DR solutions

- Design availability zones
- Design protection policies
- Design recovery plans
- Design custom IP mappings
- Design categories



#### For Metro Availability Solutions

- Design remote sites
- Design witness
- Design containers
- Design DRS / Affinity / HA settings on ESXi clusters

#### For Protection Domain-based Solutions (Async / NearSync)

- Design remote sites
- Design protection domains
- VM classification

## **Prerequisites**

- Existing Nutanix clusters at each physical site
- Minimum AOS version of 5.15
- Adequate network bandwidth to support data replication
- Less than 5 ms latency between data centers for Metro Availability configurations
- Key stakeholder participation in Design Workshop

#### **Required Product Licenses**

• Nutanix licensing as required by the design

### **Deliverables**

- Project kickoff
- Project schedule
- Knowledge transfer

- Project status reports
- Project Closeout

**Note:** This offer is available with several documentation options, defined here https://www.nutanix.com/support-services/consulting-services/documentation-tiers

## **Duration**

Typically 3 days

## **Related Products**

WHICH ONES??

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# **NCP Migration and Operations Workshop**

Product Code: CNS-NCP-WRK-MGO

#### At-a-Glance

The NCP Migration and Operations Workshop gives IT teams in-depth insights and practical guidance to achieve a successful migration to the Nutanix Cloud Platform (NCP). This workshop is ideal for the Plan stage of a Hybrid Multicloud journey and is suitable for complex solutions including software-defined networking, automation, databases, and end user computing.

## **Service Scope**

Delivered by highly skilled consultants with strong domain expertise and rich experience, the workshop begins with a discovery session to understand the operating environment and required outcomes. Critical areas identified during the discovery session are then addressed in a customized workshop.

Upon completion of the customized workshop, IT teams will:

- Know the areas of consideration vital to achieving a successful migration to NCP
- Understand and know how to resolve challenges that could stall migrations
- Plan and drive an optimized, efficient transition to new technologies and operating models

Potential workshop topics include but are not limited to the following:

#### **Nutanix Cloud Infrastructure (NCI)**

- Migrate workloads from VMware vSphere to Nutanix AHV
- Migrate business-critical applications to Nutanix AHV
- Explore data protection and disaster recovery solutions
- Integrate 3rd-party solutions with NCI
- Execute a full-stack transformation
- Manage environmental and operational considerations
- Operationalize and automate infrastructure and workload lifecycle
- Understand operational considerations when re-platforming

#### Software-defined Networking

- Migrate from VMware NSX to Nutanix Flow Virtual Networking
- Integrate Cisco Appliance Centric Infrastructure (ACI) into Nutanix AHV

#### **Automation**

- Migrate from VMware Aria (VRA/VRO) to Nutanix Cloud Manager (NCM) Self-Service
- Integrate existing Ansible/Terraform deployments into Nutanix AHV
- Migrate from VMware Tanzu to Nutanix-based Container solutions
- Migrate from RedHat OpenShift on VMware ESXi to RedHat OpenShift on Nutanix AHV



#### **Databases**

- Migrating existing databases to Nutanix AHV
- Operationalize and automate database lifecycle with Nutanix Database Services (NDB)
- Migrate NDB from VMware ESXi to Nutanix AHV

#### **End User Computing (EUC)**

- Migrate Citrix on VMware ESXi to Nutanix AHV
- Migrate VMware Horizon to Citrix Virtual Apps and Desktops (CVAD) or Citrix Desktop-as-a Service (DaaS)
- Migrate EUC users and their data to Nutanix Unified Storage (NUS) Files
- Explore EUC data protection and disaster recovery for EUC multisite solutions

## **Prerequisites**

- Knowledge of current operations and existing product suite
- Understanding of future vision for the environment
- Completed discovery session and worksheet

#### **Required Product Licenses**

• None

## **Deliverables**

- Project kickoff
- Project schedule
- Project status reports

- Workshop
- Summary Presentation
- Project Closeout

## **Duration**

Typically up to 4 days

## **Related Products**

- Nutanix Cloud Platform (NCP)
- Nutanix Cloud Infrastructure (NCI)
- Nutanix Cloud Manager (NCM)
- Nutanix Database Services (NDB)
- End User Computing (EUC)

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## FastTrack for Nutanix Self-Service

Product Code: CNS-CAS-FST-CALM

#### At-a-Glance

Nutanix Self-Service enables organizations to automate IT service delivery to meet your business needs and fully manage the release process. Self-Service automation lets you run applications on multiple hypervisors and clouds without platform lock-in and adjust workloads according to business priorities. Nutanix Self-Service also provides policy-based governance, making it easier to optimize VM utilization and sizing, which leads to significant savings in Op Ex and Cap Ex as well as shorter time to value.

## **Service Scope**

With FastTrack for Nutanix Self-Service, you can rapidly gain hands-on experience deploying VMs and applications, guided by experienced consultants to evaluate Nutanix Self-Service in your environment.

- Deliver a product overview session introducing Nutanix Self-Service
  - o Architectural overview and review of FastTrack for Nutanix Self-Service components
  - Overview of features and functions of FastTrack for Nutanix Self-Service, including RBAC, providers, projects, quotas, task library, services, actions and the playground, along with common use cases
- Enable and configure FastTrack for Nutanix Self-Service with:
  - One project
  - o One identity provider (Active Directory, OpenLDAP or similar)
  - o One platform (AHV, ESXi, Azure, AWS or GCP)
- Import and publish one Nutanix Self-Service blueprint from a list of predeveloped blueprints to the Nutanix Self-Service Marketplace (see Blueprints)
  - o Integrate domain join into specific OU, static or dynamic IP addressing, DNS registration
  - o May include integration of one IPAM system: Prism, Infoblox or BlueCat
- Demonstrate deployment of up to 5 VMs from the published Nutanix Self-Service Marketplace blueprint
- Conduct knowledge transfer session, including a review/coaching session on the deployment

This service is scoped for up to 3 days and includes a maximum of 10 participants.

#### **Available Self-Service Blueprints**

#### Server operating systems:

- Windows server 2019
- CentOS server 8.x
- RHEL server 8.x
- SLES 15.x
- Ubuntu server 20.x

#### Supported providers:

- Nutanix AHV
- VMware ESXi
- Azure
- AWS
- GCP

## **Prerequisites**

• Existing and functional Nutanix platform running latest versions of AOS

#### Nutanix Inc.

- Appropriate Nutanix product license
- Preconfigured public cloud provider
- Full system backup prior to deployment

#### **Required Product Licenses**

??None??

## **Deliverables**

- Project kickoff
- Project status reports
- Project Closeout
- Knowledge transfer

- Workshop
- Deployment
- Configuration

## **Duration**

Typically 3 days

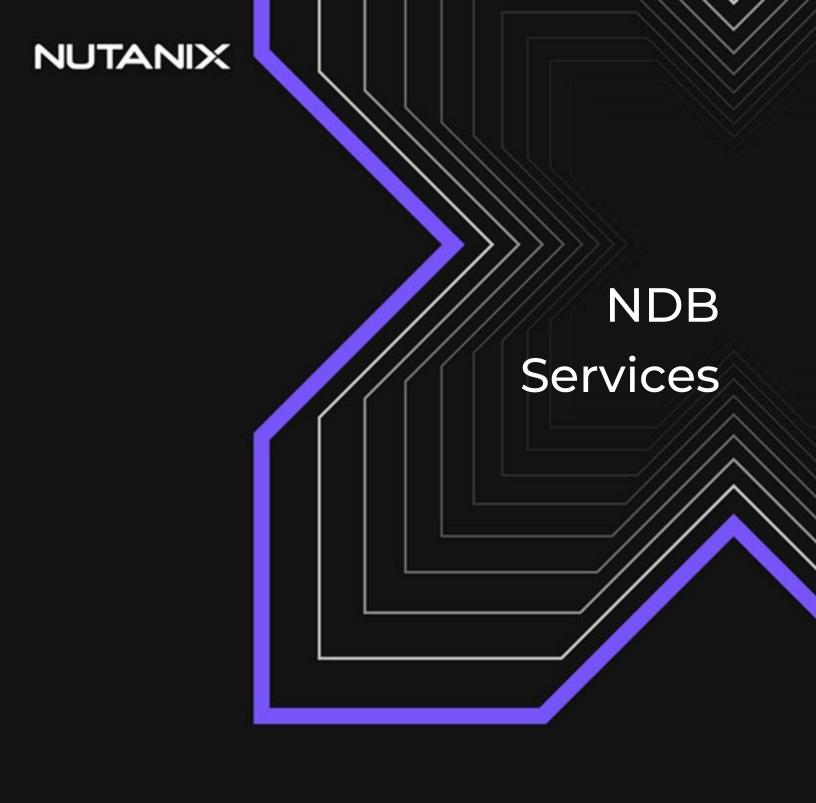
## **Related Products**

- WHICH ONES??
- Nutanix Cloud Infrastructure (NCI)

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version: 2023.04





## **Database FitCheck Service**

Product Code: CNS-DBM-A-SVC-FIT-<DATABASE TYPE>

#### At-a-Glance

The Database FitCheck service focuses on collaborating with you to identify potential performance issues and miss configuration for Microsoft SQL Server, Oracle, and PostgreSQL databases hosted on the Nutanix Enterprise Cloud platform.

## **Service Scope**

A certified Nutanix consultant conducts discovery sessions and evaluates your Databases according to Nutanix best practices. After the assessment, our experienced consultant creates a customized Nutanix findings document with current configuration of the databases and recommended remediations. This fixed outcome Database FitCheck service includes:

- Discover pain points and collect data on previous and existing support tickets
- Workshops with key stakeholders and SMEs (Subject Matter Experts) to review best practices in various layers of the Nutanix, VMware and database technology stack
- Assess the current Nutanix, vSphere and database deployment in terms of configuration, operations, and usage
- Review the environment post-deployment to confirm a supported configuration that is aligned to Nutanix best practices
- Provide clear recommendations to improve the performance, manageability, and scalability of your database environment
- Serve as a reference to review best practices and communicate current infrastructure and/or database issues among stakeholders

## **Prerequisites**

- Database inventory
- Database server VM, database and Nutanix cluster performance metrics

#### **Required Product Licenses**

Nutanix Cloud Infrastructure (NCI) including hypervisor licenses Database software licenses

## **Deliverables**

- Project kickoff
- Project schedule
- Project status reports

- FitCheck Findings Presentation
- FitCheck Report
- Project Closeout





## **Duration**

Typical 5 Days for 3 databases on a single cluster

### **Related Products**

• Nutanix Cloud Infrastructure (NCI)

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version: 2023.04



## **Database Recommended Practices**

Product Code: CNS-DBM-A-SVC-<DATABASE TYPE>

#### At-a-Glance

The Database Recommended Practices Workshop focuses on providing an overview on Nutanix recommended practices for databases hosted on Nutanix enterprise cloud platform. This service is suitable for Microsoft SQL Server, Oracle, and PostgreSQL databases hosted on the Nutanix Enterprise Cloud platform.

## **Service Scope**

A certified Nutanix Architect conducts a workshop, which provides recommendations for designing, implementing, optimizing, scaling database workloads on Nutanix Enterprise Cloud Platform.

- Discuss your database use case on Nutanix Cloud Platform
- Discuss your pain points and any previously creates support cases
- Present an overview of Nutanix Recommended Practices for running databases in areas such as Nutanix Cluster configuration, database server Virtual Machines (VMs) Operating System, and network and database configuration
- Discuss design and configuration considerations when architecting database solutions on Nutanix
- Discuss virtualization optimizations for the hypervisor in use

## **Prerequisites**

- Database inventory
- Database server VM, database and Nutanix cluster performance metrics

#### **Required Product Licenses**

Nutanix Cloud Infrastructure (NCI) including hypervisor licenses

Database software licenses

### **Deliverables**

- Project kickoff
- Project schedule
- Project status reports

- Recommended Practices Workshop
- Nutanix recommended practices presentation
- Project Closeout

#### **Duration**

Typical 1 day for each database type (Oracle, Microsoft SQL Server or PostgreSQL)





## **Related Products**

- Nutanix Cloud Infrastructure (NCI)
- Nutanix Database Service (NDB)

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version: 2023.04



# **Database Planning & Assessment**

Product Code: CNS-DBM-A-WRK-PAS-STD-<DATABASE TYPE>

#### At-a-Glance

The Database Planning & Assessment Workshop is a comprehensive service that provides database a report on your database environment with the key knowledge and planning insights they need to successfully bring databases workloads on to the Nutanix Enterprise Cloud platform. This service is suitable for FitCheck for Microsoft SQL Server, Oracle, and PostgreSQL databases.

At the end of this multi-day workshop, your team will:

- Recognize areas for database improvement based upon an in-depth review of your current design, environment and operational processes
- Develop recommendations for improving the performance, scalability and efficiency of your database platform when using Nutanix-based solutions

## **Service Scope**

During the workshop, an experienced solutions specialist uses the information you provided in the Discovery Questionnaire (see prerequisites) to guide your team through a detailed review of your existing infrastructure, database footprint and associated SLAs. The solutions specialist then assesses database and server performance metrics, working closely with your DBAs to discover pain points and identify where the majority of their time is currently spent. This fixed-outcome Planning & Assessment service includes one of the following:

Service objectives are to:

- Discover pain points and collect data
- Assess and summarize your database environment in terms of its current health and architecture,
   with a focus on technical aspects and business requirements
- Review and apply relevant industry database recommended practices
- Document clear recommendations for improving the performance, manageability and scalability of your database environment in alignment with Nutanix solutions
- Leverage documentation to review recommended practices and communicate current infrastructure and database concerns to business stakeholders
- Discuss Nutanix-based solutions for improving operational efficiency and performance

**Note:** Multiple quantities must be purchased to accommodate additional databases or instances

## **Prerequisites**

- Database inventory
- Completion of the Discovery Questionnaire prior to the workshop to gather data about your current design, environment and operational processes
- Database and application subject matter experts (SME) available during the Workshop





#### **Required Product Licenses**

Database software licenses

### **Deliverables**

- Project kickoff
- Project schedule
- Project status reports

- Planning & Assessment Report
- Project Closeout

### **Duration**

Typical 4 days per 5 databases

### **Related Products**

- Nutanix Cloud Infrastructure (NCI)
- Nutanix Database Service (NDB)

#### **Terms and Conditions**





# **Database Migration**

Product Code: CNS-DBM-A-MIG-<DATABASE TYPE>

#### At-a-Glance

The Database Migration service focuses on collaborating with database teams to migrate database workloads to the Nutanix Cloud Platform. This service is ideal for the Migrate stage of a Hybrid Multicloud journey and is suitable for migrating Microsoft SQL Server, Oracle, and PostgreSQL.

## **Service Scope**

Delivered by highly skilled consultants with strong domain expertise and rich experience, the service begins with validating the existing migration plan to ensure the database migration requirements and rollback options are identified. The database(s) are migrated based upon the migration plan

- Validate database migration plan and rollback options
- Validate source and target database(s)
- Migrate the database(s) based on the migration plan
- Validate migrated database data and application connectivity after migration
- Performance validation after migration is available as a custom SOW

## **Prerequisites**

- Migration plan
- Target Nutanix Cloud Infrastructure (NCI) cluster(s) running latest versions of software
- Source and target database VMs are ready for migration
- Target database(s) running on target NCI cluster(s)
- Database and application subject matter experts (SME) available during the migrations

#### **Required Product Licenses**

- Nutanix Cloud Infrastructure (NCI) including hypervisor licenses
- Database software licenses for target databases

## **Deliverables**

- Project kickoff
- Project schedule
- Project status reports
- Migration

- Migration Test Plan
- Migration Summary
- Project Closeout

### **Duration**

Typical 5 days per 2 databases or 2 TiB size



## **Related Products**

- Nutanix Cloud Infrastructure (NCI)
- Nutanix Database Service (NDB)

#### **Terms and Conditions**





# **EUC UAT and Go-live Support**

Product Code: CNS-EUC-A-SVC-UAT-STD

#### At-a-Glance

The End User Computing (EUC) UAT and Go-Live Support service focuses on collaborating with customers to verify that an EUC solution is usable by the target audience of end users and to aid bringing users into an EUC solution based upon an existing desktop design. This ensure that requirements are met, and problems are resolved while minimizing time to value.

## **Service Scope**

This service provides a dedicated EUC specialist for a fixed period of time to support UAT and/or go-live efforts for an EUC solution. The service is time bound at 5 consecutive working days. Should you need more than 5 days, you'll need to purchase multiple increments of the service as required for your UAT or go-live plan.

This service includes:

- Review existing UAT and/or Go-Live Plan
- Review existing user segmentation, use cases and expected solution functionality and requirements
- Assist with user testing
- Assist with issue identification and resolution

## **Prerequisites**

- Target Nutanix Cloud Infrastructure (NCI) cluster(s) running supported AOS code
- Deployed EUC broker solution (Citrix / Frame / Horizon)
- Existing EUC broker design documentation
  - EUC subject matter experts (SME) available during delivery

#### **Required Product Licenses**

None

### **Deliverables**

- Project kickoff
- Project schedule
- Project status reports

- .5 consecutive days of dedicated time
- Project closeout

### **Duration**

Fixed 5 days



### **Related Products**

End User Computing (EUC)

#### **Terms and Conditions**



# **EUC User Migration**

Product Code: CNS-EUC-A-SVC-MIG-USR

#### At-a-Glance

The End User Computing (EUC) User Migration service focuses on collaborating with customers to execute an existing desktop transformation migration plan. This accelerates solution adoption and movement of users and their data into the new environment.

A certified Nutanix consultant reviews and executes an existing user migration plan to ensure migration requirements are identified and met while adhering to Nutanix- and industry-recommended best practices, minimizing cost and complexity.

## **Service Scope**

Execute the migration plan developed in the EUC Migration Workshop service. This service is designed to migrate users and their associated data from an existing physical or virtual desktop environment to the Nutanix-based EUC solution.

The migration service facilitates data movement from existing desktops or RDS hosts to new storage infrastructure. It makes use of policies and profile-related tools to migrate user data.

EUC User Migration is a fixed-outcome service with options to order in defined 'packs' of up to 5 users or migration policies per pack. Each pack supports the migration of 5 individual users with up to 50 Gb of data per user, or a configuration of up to 5 GPO-based policies to support automated migration. Should you need to accommodate larger quantities of user migrations, you'll need to purchase additional packs until your migration needs are met.

#### This service includes:

- Review and verify migration requirements, constraints, assumptions, dependencies and decisions for the migration effort, as documented in the existing plan
- Deploy data migration tools as required for the migration plan
  - o Customer is responsible for providing required tool licensing
- Configure AD and storage infrastructure settings as required for the migration plan
- Execute the agreed upon migration plan, process and migration waves (optional)
- Execute the agreed upon post-migration validation plan

## **Prerequisites**

- Supported source environment hosting EUC user data
- Existing user migration plan that specifies the solution end state and the method and timing of each migration
- The migration plan must identify the users targeted for migration and policies to be created
- EUC and application subject matter experts (SME) available during the migrations



#### **Required Product Licenses**

• 3<sup>rd</sup> party user data profile-related migration tools (as required by the existing user migration plan)

#### **Deliverables**

- Project kickoff
- Project schedule
- Project status reports

- Migration of existing users or user data
- Post-migration validation plan results
- Project close out

#### **Duration**

Typically 2 days per 5-policy pack OR 5 individual users (of up to 50GB)

### **Related Products**

End User Computing (EUC)

#### **Terms and Conditions**



# **EUC Advanced Application Layering Deployment**

Product Code: CNS-EUC-A-SVC-DEP-AAM

#### At-a-Glance

The End User Computing (EUC) Advanced Application Layering Deployment service assists with implementing Citrix or VMware user application layering management tools based on an existing desktop design to meet use case requirements.

## **Service Scope**

Complete the deployment of a single physical/logical site of either Citrix App Layering or VMware App Volumes infrastructure, with the construction of up to 5 layers. This deployment service is based upon existing design and use case documentation.

#### Citrix App Layering

- Deploy a single Citrix Enterprise Layer Manager appliance
- Configure integration to Active Directory (optional)
- Configure integration to existing file server infrastructure (optional) Configure connection to existing hypervisor or cloud infrastructure (optional)
- Create a single existing operating system (OS) layer using an existing base OS Layer
- Configure a single platform layer based upon the OS layer
- Install assistance for up to 5 use case-determined layers, each containing a single application or agent
  - Each layer may include a single AV security agent or a single user application
- Configure assistance for AV security agents according to recommended practices
- Apply recommended OS and application optimizations
- Functionally validate the layers and application launch

#### **VMware App Volumes**

- Migrate workloads from VMware vSphere to Nutanix AHV
- Deploy up to 2 VMware App Volumes managers
- Configure required SQL database in existing SQL Server infrastructure
- Install App Volumes Agent into a single existing template image
- Configure integration to Active Directory (optional)
- Configure integration to existing hypervisor infrastructure (optional)
- Install assistance for up to 5 use case-determined layers, each containing a single application or agent
  - Each layer may include a single AV security agent or a single user application
  - For AppStacks that contain multiple applications or agents, each application or agent counts against the total of 5 layers
- Configure assistance for AV security agents according to recommended practices
- Apply recommended OS and application optimizations
- Functionally validate the layers and application launch





## **Prerequisites**

- Target Nutanix Cloud Infrastructure (NCI) cluster(s) running supported AOS code
- An existing deployment design that specifies which layers need to be created and which applications or agents are contain within each layer
- A single, fully patched base OS image with only hypervisor tools installed
- Existing supported EUC broker environment already deployed and configured on

#### **Required Product Licenses**

• VMware or Citrix licensing for App Volumes or App Layering

#### **Deliverables**

- Project kickoff
- Project schedule
- Project status reports
- As-built documentation for deployed infrastructure, policies, layers and virtual machines
- Application layering deployment per existing design
- Application layers configured per design
- Project close out

#### **Duration**

Typically 5 days

### **Related Products**

End User Computing (EUC)

#### **Terms and Conditions**



# EUC Advanced Environment Management Deployment

Product Code: CNS-EUC-A-SVC-DEP-ENV

#### At-a-Glance

The End User Computing (EUC) Advanced Environment Management Deployment assists you with implementing user environment management tools based on an existing desktop design, delivering desired business outcomes.

## **Service Scope**

The paragraph after the diagram goes here + the scope content

## **Prerequisites**

• List them out

#### **Required Product Licenses**

List out licenses needed

### **Deliverables**

- Project kickoff
- Project schedule
- Project status reports

### **Duration**

Typical 5 days per 2 databases or 2 TiB size

### **Related Products**

Nutanix Cloud Infrastructure (NCI)

#### **Terms and Conditions**



Product Code: <SKU>

#### At-a-Glance

Intro paragraph of existing service goes here.

### **Service Scope**

The paragraph after the diagram goes here + the scope content

## **Prerequisites**

List them out

#### **Required Product Licenses**

• List out licenses needed

#### **Deliverables**

- Project kickoff
- Project schedule
- Project status reports

#### **Duration**

Typical 5 days per 2 databases or 2 TiB size

### **Related Products**

• Nutanix Cloud Infrastructure (NCI)

#### **Terms and Conditions**



Product Code: <SKU>

#### At-a-Glance

Intro paragraph of existing service goes here.

## **Service Scope**

The paragraph after the diagram goes here + the scope content

## **Prerequisites**

List them out

#### **Required Product Licenses**

• List out licenses needed

#### **Deliverables**

- Project kickoff
- Project schedule
- Project status reports

#### **Duration**

Typical 5 days per 2 databases or 2 TiB size

### **Related Products**

• Nutanix Cloud Infrastructure (NCI)

#### **Terms and Conditions**



Product Code: <SKU>

#### At-a-Glance

Intro paragraph of existing service goes here.

### **Service Scope**

The paragraph after the diagram goes here + the scope content

## **Prerequisites**

List them out

#### **Required Product Licenses**

• List out licenses needed

#### **Deliverables**

- Project kickoff
- Project schedule
- Project status reports

#### **Duration**

Typical 5 days per 2 databases or 2 TiB size

## **Related Products**

• Nutanix Cloud Infrastructure (NCI)

#### **Terms and Conditions**



Product Code: <SKU>

#### At-a-Glance

Intro paragraph of existing service goes here.

## **Service Scope**

The paragraph after the diagram goes here + the scope content

## **Prerequisites**

• List them out

#### **Required Product Licenses**

• List out licenses needed

#### **Deliverables**

- Project kickoff
- Project schedule
- Project status reports

#### **Duration**

Typical 5 days per 2 databases or 2 TiB size

## **Related Products**

• Nutanix Cloud Infrastructure (NCI)

#### **Terms and Conditions**



Product Code: <SKU>

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